

## Global Manufacturing and Consistent Supply

Paramelt, founded in 1898 is the largest manufacturer of investment casting waxes in the world. Customers use our products and technical expertise to meet the process needs of the entire foundry, not just the wax room. Our sales team has a diverse and extensive proven track record supporting the investment casting industry. Operating from 3 sites in the USA, 1 in The Netherlands and 1 in China we work together to consistently deliver quality products and technical support anywhere in the world.

Privately held, and with a company history spanning more than 100 years, Paramelt is a technically driven, financially stable company who, in addition to investment casting waxes, participates in other diverse applications for wax products like adhesives, food additives, rubber modifiers, cosmetics and other specialty uses. This diversity gives Paramelt a superior position in the raw material market globally.

### Supply Security

Global access to key raw materials such as petroleum derived waxes, natural and synthetic waxes, resins, polymers, and other modifiers for wax blends enables Paramelt to source materials in an ever tightening raw material environment. Paramelt has extensive analytical capabilities to analyze and determine replacement products when raw materials supply becomes short or changes. With a lean management structure having extensive raw material experience, Paramelt is well suited to react to market changes and flexible enough to be opportunistic to change.

Technology is an important driver for Paramelt as the company continually invests to further develop processes and product formulations designed to deliver improved product performance. Key relationships with global raw material suppliers enable Paramelt to access the latest technologies for specific customer applications. Paramelt is dedicated to consistent supply and quality excellence,

customer service and technical support to the investment casting industry.

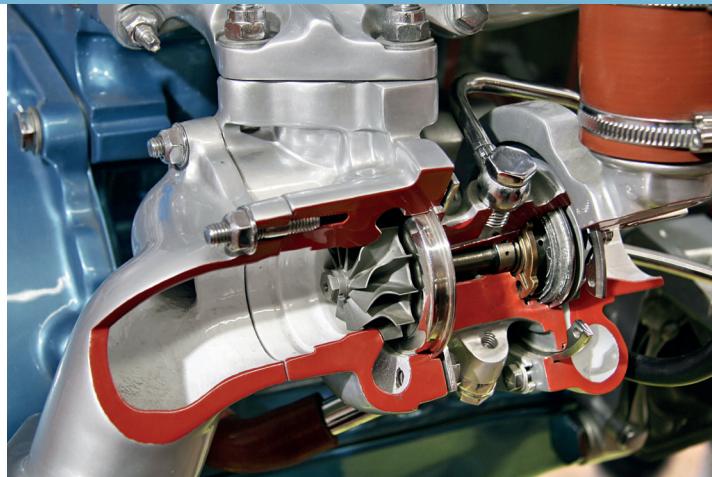
With manufacturing sites in the US (Muskegon, Rosemead and Cleveland),

### AFFILIATE MEMBER

#### PARAMELT

[www.paramelt.com](http://www.paramelt.com)

Provider of Cerita Casting waxes. Multiple manufacturing and reclamation facilities in the USA that produce: Virgin Filled and Unfilled Pattern Waxes, Sprue/Gating waxes, Soluble waxes and Specialty waxes including stick tight, patching/repair, dip seal and extrusions. System reclaim waxes along with Tech Clean reclaim processing (proprietary process that extracts high ash contaminants and metallic oxides). Forms: Pellet, Flake, Slab, Billet, Extrusions and Liquid Deliveries. Packaging: Bags, Boxes, Bulk Systems.



Europe (Heerhugowaard) and in China (Suzhou), customers can expect to receive the same level of supply excellence and product consistency at all manufacturing sites, while still taking advantage of locally supplied raw materials (made consistently using Paramelt's global analytical capabilities).

#### Support Team

From a sales standpoint, Paramelt is unique in having sales representatives who have extensive investment casting industry experience, many having worked for foundries at some point in their careers. Having a global investment casting sales team enables the combined experiences to be utilized not only for the traditional US, European and Japanese markets where advanced casting technologies continue to be practiced, but also for emerging markets like Brazil, India, China, Mexico, and other new markets where casting technologies continue to evolve and

demand increasingly sophisticated wax products. Paramelt is well positioned to serve these global markets with a strong technically trained Sales Team supported by application specialists at full service laboratories at each of our manufacturing sites.

#### Continuous Investment

Paramelt continues to invest in the latest analytical equipment to ensure the products we supply are consistent. If a customer has a problem, we can quickly supply the necessary data to identify the root cause and provide a solution. We are 100% focused on being data-driven to make the best decisions possible when solving problems in the foundry. We know that there are so many variables in the casting process, so we do our best to ensure that wax is not one of those variables that is a concern. These highly advanced testing capabilities also put Paramelt on the forefront of wax development. We are

constantly inventing new and improved formulations to solve problems in the foundry. And you can feel confident that when Paramelt comes to you with a new product, it will accomplish the goals you have set forth, including product cost.

Paramelt has also made several investments into improving their production facilities. They have discovered new methods for handling materials, improving worker safety, and increasing efficiency in each of the plants. All of this, while also improving the batch-to-batch consistency. Paramelt recently increased capacities at each site by introducing new production lines and making modifications to older technologies.

Let our staff work with you to select or custom blend a wax formulation to improve your capabilities. Contact us today to solve your wax-related challenges once and for all with high performance virgin and reclaim waxes.